



October 20, 2020

Dear Jay,

Congratulations to Transko! You are one of Johnson Controls' Supplier Award winners for 2020! This is a great achievement, and Johnson Controls thanks the entire Transko team for your commitment to our business and our customers. You've demonstrated world-class performance in all aspects of our supplier relationship, which is essential in powering our customers' missions. Your company is truly one of the best of the best, and we are proud to call you our partner.

Powering our customers' missions requires our suppliers to support our corporate values, global footprint and dedication to excellence. It also means having world-class performance in all aspects of your business and our procurement relationship.

Transko will receive a **2020 Leadership award in Agility and Supply Chain Continuity**. During fiscal year 2020, your company demonstrated consistent performance in the following areas: continuous improvement, customer satisfaction, global growth, innovation, quality, shareholder value and sustainability.

We hope you will join us at our **virtual Supplier Conference on November 9, 2020** when we will present a video highlighting all the awards winners. **We will need your company logo and business information by Tuesday, October 27.** We will send calendar invitations to the event soon, but if you have any questions, please contact Tim Sieczko at [REDACTED].

We look forward to recognizing you on November 9 for your 2020 accomplishments.

Sincerely,

A handwritten signature in black ink, appearing to read "Terrence C. Nadeau".

Terrence C. Nadeau  
Vice President & Chief Procurement Officer  
Johnson Controls

Cc: Sarah Jin, Chris Lynn